

Make a call to Mr. Chan in HK





Jun: Hello, good morning. May I speak to Mr. Chan please?

Secretary: May I know who's on the line please?

Jun: This is Jun Honda from Bell Trading Company in Japan.

Secretary: Oh! Yes, Mr. Honda, please hold the line. I'll transfer

your call to Mr. Chan's office in a little while.

Mr. Chan: Yes, please. Thank you.

Jun: Hello. Good morning, Mr. Chan. This is Mr. Honda once again.

Mr. Chan: Good morning, Mr. Honda! It's nice to hear from you again.

Jun: Thank you, Mr. Chan! I really intend to call you as soon as I arrived here in Japan.

Mr. Chan: So, is there anything I can do for you?

Jun: No, I just want to thank you for your hospitality. I enjoyed having dinner with you and the President of Kowloon Company when I was in Hong Kong. My boss and I were very much happy about the contract negotiations that went so well. We hope to succeed in our plans.

Mr. Chan: We hope so, too and thank you as well. It's a privilege having you as one of our clients. If you need more assistance, please don't hesitate to ask.

Jun: Yes, Thank you very much Mr. Chan.

Mr. Chan: Yes, You're welcome Jun. Have a pleasant day!

Jun: Have a pleasant day too. Bye!

Mr. Chan: Bye!



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Forward-looking statements - How to use these statements in Business conversation?

- 1. We expect...
- 2. We plan to...
- 3. We project...
- 4. We hope to...
- 5. We should...
- 6. If all goes as planned,
- 7. Our projections are...
- 8. According to our projections...

Your Turn

- 1. What kind of business do you have?
- 2. How many people are there in your company?
- 3. Do you travel for business trip?
- 4. What do you expect to achieve (in the near future)?
- 5. What are your (sales) projections for the next six months?