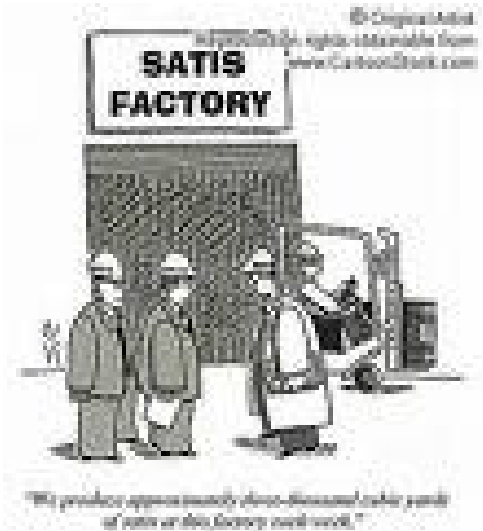




# Factory Visit



**Mr. Chan:** Mr. Honda, this is Ms. Ho, our factory manager. She will be the one to give you a tour over the factory.

**Ms. Ho:** Pleased to meet you, Mr. Honda. Welcome the Kowloon Factory. I'll be guiding you through the factory today.

**Jun:** Good afternoon, Ms. Ho. I am Jun Honda from Bell Trading. It's a pleasure to meet you, too. I'm looking forward to have an informative tour with you.

**Ms. Ho:** Before we begin, let's take a brief look at the structure of our IC's.

**Jun:** Is this the entrance to the factory?

**Ms Ho:** Yes, but we have to wear a clean room suit and take an air shower before entering the factory. IC's are completely sensitive to dust.

**Jun:** Ok, then. Let's take an air shower to get in the factory. I'm pleased that your personnel imposed a standard and high quality in maintaining the reliability of your product.

**Ms. Ho:** Thank you sir for the compliment. In line with this, our products are also shipped with utmost care to protect them from impacts and humidity while in transit.



# Factory Visit



**Jun:** Well, talking about reliability assurance, what can we expect from your products?

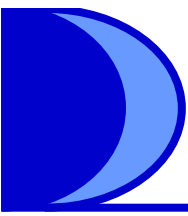
**Ms. Ho:** We are proud of our advanced production technology, high quality and reliability of our products. Our capacity to develop a wide range of products from sales, to technical support, network supporting customers all over the world are just few of the reasons that our customers would definitely expect a reliable and efficient deal.

**Jun:** I was really impressed with the amount of care and effort involved in making these semiconductors and also by how each process uses advanced technologies to pursue efficiency.

**Ms. Ho:** I'm very happy to hear that. Kowloon Company is pursuing both quality and efficiency by adopting an advanced model, to designs, manufacturing and sales.

**Jun:** I think I was able to gather information about your product well enough. Thank you for your time, Ms. Ho.

**Ms. Ho:** It's my pleasure, Mr. Honda. We are looking forward to do business with you.



## Useful Expressions:

- 1. I'm looking forward to have an informative tour with you.**  
= I expect to learn important details in this tour with you.
- 2. Thank you for the compliment.**  
= I'm very happy to hear that. / Thank you for that remark.
- 3. In line with this,..**  
= And with this idea.../
- 4. We are proud to say (that)...**  
= I'm proud to say (that)...
- 5. I was impressed with...**  
= It's very impressive (that)
- 6. I'm looking forward to do business with you.**  
= I wish to do business with you.

## Keywords:

- 1. structure - parts of something are made**
- 2. IC – integrated circuit**
- 3. impose – to establish or apply**
- 4. reliability – dependable ; good quality**
- 5. utmost – greatest**
- 6. compliment – remarks ; comment**
- 7. transit – carrying goods to other place**